

Wednesday 14 March 2012

**AÉROPORTS DE PARIS MANAGEMENT, BOUYGUES BATIMENT INTERNATIONAL AND VIADUKT
ARE DECLARED PREFERRED BIDDERS FOR ZAGREB AIRPORT CONCESSION**

Aéroports de Paris Management (a subsidiary of Aéroports de Paris), Bouygues Bâtiment International (a subsidiary of Bouygues Construction) and Viadukt (a Croatian construction company), all members of the project company Zaic (Zagreb Airport International Company), have been designated by the Croatian government as the preferred bidders for the Zagreb airport concession. This step marks the start of the phase of financial closing.

The concession contract includes:

- financing, designing and construction of a passenger terminal which will replace the current one, which has become outdated.
- operating the entire airport for 30 years, including the runways, the current passenger terminal during the entire construction period, the new terminal once it is completed, the cargo terminal, car parks and future property developments.

The concession contract constitutes a total investment of €324 million: €236 million for the design and construction of the new terminal and €88 million for the life cycle of the airport infrastructure for the entire period of the concession.

The construction works, lasting three years, will be carried out by Bouygues Bâtiment International in conjunction with Viadukt and other acknowledged Croatian contractors. When completed, the new terminal will be capable of handling 5 million passengers annually, compared to the current terminal's capacity of 2 million.

In the context of a technical assistance contract, Aéroports de Paris Management will be responsible for operating and maintaining the airport. This new airport will further expand the portfolio of 19 airports already operated by Aéroports de Paris Management: 13 airports in Mexico; Amman, Jordan; Mauritius; Algiers, Algeria; Phnom Penh and Siem Reap, Cambodia; Jeddah, Saudi Arabia; Conakry, Guinea; and Liège, Belgium.

About Aéroports de Paris

Aéroports de Paris builds, develops and manages airports including Paris-Charles de Gaulle, Paris-Orly and Paris-Le Bourget. In 2011, Aéroports de Paris handled more than 88 million passengers and approximately 2.5 million tonnes of freight and mail.

With an exceptional geographic location and a major catchment area, the Group is pursuing its strategy of adapting and modernising its terminal facilities and upgrading quality of services, and also intends to develop its retail and real estate business. In 2011, the Group's revenue stood at €2,502 million and its net income at €348 million.

About Bouygues Construction

Bouygues Construction is a global player in the building, civil works, energy and services markets. It recorded sales of €9.8 billion in 2011. It is involved in many construction projects in the context of partnership contracts and concessions. The Group is a major player in the airports sector. In the framework of a 25-year concession, its subsidiary Bouygues Bâtiment International built the two new terminals for Cyprus international airports (annual capacity: 10 million passengers), now operated by Hermes Airports, a company in which it holds a 22% stake. It was also responsible for developing property infrastructure (AsiaWorld-Expo, the SkyCity Marriott hotel) in proximity to the terminals of Hong Kong international airport. Bouygues Construction has operated in Croatia since 1995, building and operating the Istria motorways.

About Viadukt

Founded in 1947, Viadukt is one of the largest construction contractors in Western Europe and the largest in Croatia. Originally a public-sector company, it was involved in the construction and refurbishment of roads and bridges destroyed during the War. It was privatised in 1994, and is listed on the Zagreb stock market. Employing 2,000 people, Viadukt specialises in infrastructure works, particularly roads, bridges, tunnels, airports, marine structures and industrial facilities. Viadukt was a contractor for the construction of the current Zagreb airport. In partnership with Bouygues Construction, the company is also engaged on the Istria motorway construction project. Outside Croatia, Viadukt operates on European and North African markets.

Press contacts

Aéroports de Paris

Christine d'Argentré
00 33 1 43 35 70 70
christine.dargentre@adp.fr

Bouygues Construction

Hubert Engelmann
00 33 1 30 60 58 68
h.engelmann@bouygues-construction.com

Viadukt

Joško Milulić
00 385 1 30 32 800
uprava@viadukt.hr